HAMILTON MONTHLY STATISTICS PACKAGE AUGUST 2024



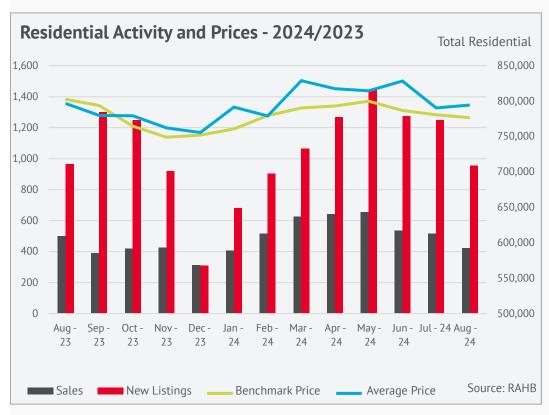
Burloak Real Estate Services

Brokerage | Independently owned and operated

Hamilton Monthly Statistical Report - August 2024

SUMMARY

The 424 sales this month were met with 955 new listings, causing the sales-to-new-listings ratio to remain at the lowest level reported for the month of August. The pullback in sales relative to new listings contributed to further inventory gains, driving the months of supply up to 4.5 months. The relatively high months of supply over the past three months have weighed on home prices. Recent declines offset gains reported earlier in the year as the year-to-date average benchmark price eased by one per cent.



SALES
424

15.0%

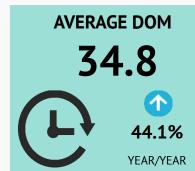
YEAR/YEAR









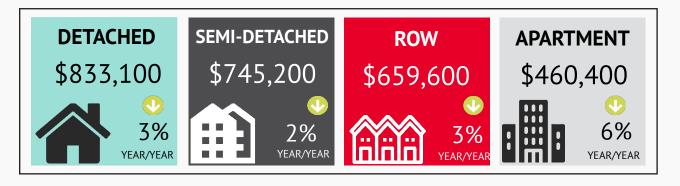


PROPERTY TYPES

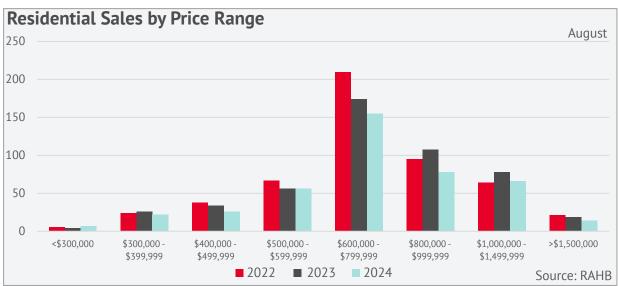
Sales slowed across all property types in August, contributing to the year-to-date decline. Detached homes reported the slowest decline so far this year, as gains in some of the lower price ranges helped to offset some of the pullback occurring in the upper price ranges. At the same time, new listings have been on the rise relative to sales, driving up supply levels across all property types. Rising supply has weighed on home prices, which eased across all property types. However, the most significant price adjustment has occurred in the apartment condominium sector, which reported the highest months of supply out of all the property types.

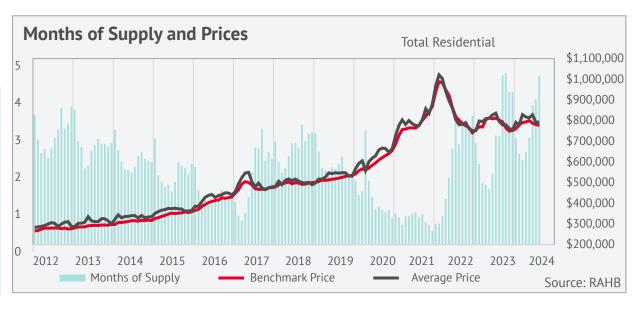
August 2024															
	Sales New Listings		Inve	entory	S/NL [S/NL Days on Market Months of Supply					Average Price		Median Price		
	Actual	Y/Y	Actual	Y/Y	Actual	Y/Y	Ratio	Actual	Y/Y	Actual	Y/Y	Actual	Y/Y	Actual	Y/Y
Detached	284	-12.1%	589	-10.1%	1,211	25.0%	48%	35.2	49%	4.26	42.1%	\$877,161	-0.9%	\$779,250	-5.0%
Semi-Detached	21	-8.7%	35	0.0%	54	3.8%	60%	22.0	22%	2.57	13.7%	\$673,657	-0.1%	\$665,000	3.9%
Row	82	-15.5%	202	22.4%	342	76.3%	41%	34.6	60%	4.17	108.5%	\$683,011	-4.5%	\$686,500	-5.3%
Apartment	36	-34.5%	126	14.5%	304	33.9%	29%	38.8	17%	8.44	104.6%	\$481,244	0.1%	\$387,500	-17.2%
Mobile	1	0.0%	1	0.0%	7	-30.0%	100%	56.0 -2	28%	7.00	-30.0%	\$235,000	-30.9%	\$235,000	-30.9%
Total Residential	424	-15.0%	955	-1.1%	1,922	32.1%	44%	34.8	44%	4.53	55.5%	\$794,404	-0.3%	\$728,450	-2.9%
Year-to-Date															
rear to bate	Sa	ales	New I	_istings	Inve	entory	S/NL	DC	M	Months of Supply		Average	Price	Median	Price
	Actual	Y/Y	Actual	Y/Y	Actual	Y/Y	Ratio	Actual	Y/Y	Actual	Y/Y	Actual	Y/Y	Actual	Y/Y
Detached	2,851	-4.7%	5,656	9.4%	1,049	36.5%	50.4%	28.8	26%	2.94	43.2%	\$898,356	1.0%	\$801,000	-1.7%
Semi-Detached	188	-13.0%	341	5.2%	54	20.2%	55.1%	24.8	14%	2.28	38.1%	\$687,694	-2.7%	\$665,000	-3.8%
Row	846	-7.1%	1,693	23.6%	268	60.2%	50.0%	27.3	25%	2.54	72.5%	\$702,239	-2.8%	\$714,945	-0.7%
Apartment	418	-9.7%	1,120	21.6%	275	39.6%	37.3%	45.0	13%	5.27	54.7%	\$466,082	-5.9%	\$451,500	-4.9%
Mobile	9	-30.8%	16	-23.8%	7	3.7%	56.3%	42.7	-42%	6.22	49.8%	\$292,778	20.3%	\$289,000	1.4%
Total Residential															

BENCHMARK PRICE



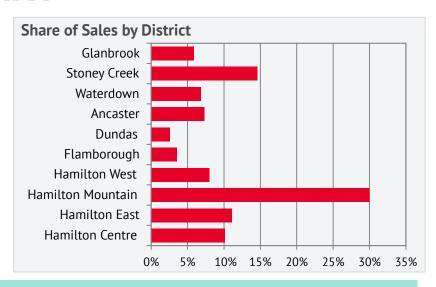






REGIONAL SUMMARY

While year-to-date sales have improved in Flamborough and Dundas, all areas within the Hamilton region have reported sales that are below long-term trends. Meanwhile, new listings increased across all areas, driving inventory gains. The supply growth compared to sales drove up the months of supply across most areas. As of August, the months of supply ranged from a high of six months in Hamilton Centre to under three months in Hamilton Mountain.

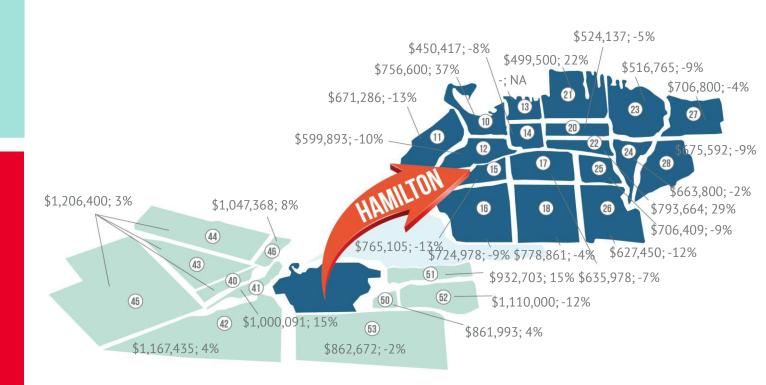


August 2024															
	Sales		New Li	stings	Inver	ntory	S/NL	Days on	Market	et Months of Supply		Average Price		Median Pr	ice
	Actual	Y/Y	Actual	Y/Y	Actual	Y/Y	Ratio	Actual	Y/Y	Actual	Y/Y	Actual	Y/Y	Actual	Y/Y
Hamilton Centre	43	-33.8%	105	-11.0%	264	22.2%	41%	26.5	9.4%	6.14	84.8%	\$544,576	3.1%	\$520,000	0.8%
Hamilton East	47	-2.1%	120	31.9%	186	55.0%	39%	35.9	65.4%	3.96	58.3%	\$616,909	-9.8%	\$630,000	-1.6%
Hamilton Mountain	127	7.6%	238	13.9%	356	50.8%	53%	31.1	67.5%	2.80	40.2%	\$701,213	-9.0%	\$700,000	-6.5%
Hamilton West	34	0.0%	76	20.6%	167	24.6%	45%	38.7	27.5%	4.91	24.6%	\$652,335	-3.0%	\$666,000	6.1%
Flamborough	15	0.0%	33	-10.8%	145	52.6%	45%	42.9	40.7%	9.67	52.6%	\$1,206,40	00 2.6%	\$1,160,000	0 1.39
Dundas	11	-56.0%	33	-13.2%	59	68.6%	33%	19.7	3.4%	5.36	283.1%	\$1,000,09	91 14.5%	\$1,100,000	25.7
Ancaster	31	-8.8%	80	-20.0%	175	4.2%	39%	49.2	75.1%	5.65	14.2%	\$1,167,43	55 4.0%	\$1,052,000	0.29
Waterdown	29	-17.1%	58	20.8%	113	79.4%	50%	25.8	5.0%	3.90	116.5%	\$1,047,36	8 7.5%	\$988,500	15.19
Stoney Creek	62	-26.2%	152	-24.0%	329	8.6%	41%	39.9	42.3%	5.31	47.1%	\$902,488	9.9%	\$790,500	1.4
Glanbrook	25	-39.0%	60	-3.2%	128	52.4%	42%	42.0	56.5%	5.12	149.9%	\$862,672	2 -1.6%	\$778,500	-5.19
Total	424	-15.0%	955	-1.1%	1922	32.1%	44%	34.8	44.1%	4.53	55.5%	\$794,404	-0.3%	\$728,450	-2.99
real-to-Date	ar-to-Date Sales														
	Sal	es	New Li	stings	Inver	ntory	S/NL	DOM	1 M	onths of S	Supply	Average Pr	ice	Median Pr	ice
	Sal Actual		New Li Actual		Inver Actual	ntory Y/Y	S/NL Ratio	DOM Actual		onths of S Actual	Supply Y/Y	Average Pri	ice Y/Y	Median Pri	ice Y/Y
Hamilton Centre						-			Y/Y			Actual	Y/Y	Actual	Y/Y
Hamilton Centre Hamilton East	Actual	Y/Y	Actual	Y/Y	Actual	Y/Y	Ratio	Actual	Y/Y	Actual	Y/Y	Actual \$551,028 -	Y/Y -4.0%	Actual	Y/Y -2.4%
	Actual 518	Y/Y -11.9%	Actual 1,171	Y/Y 7.2%	Actual 233	Y/Y 23.0%	Ratio 44.2%	Actual 29.4	Y/Y 10.7% 29.7%	Actual 3.59	Y/Y 39.6%	Actual \$551,028 - \$613,119 -	Y/Y -4.0%	Actual \$541,750. \$600,000	Y/Y -2.4% -5.5%
Hamilton East	Actual 518 458	Y/Y -11.9% -2.6%	Actual 1,171 853 1,910	Y/Y 7.2% 11.9%	Actual 233 144	Y/Y 23.0% 41.1%	Ratio 44.2% 53.7%	29.4 28.8	Y/Y 10.7% 29.7%	3.59 2.52	Y/Y 39.6% 44.8%	Actual \$551,028 - \$613,119 -	Y/Y -4.0% -5.4%	Actual \$541,750. \$600,000	Y/Y -2.4% -5.5% -3.3%
Hamilton East Hamilton Mountain	518 458 1,065	Y/Y -11.9% -2.6% -2.2%	Actual 1,171 853 1,910	7,2% 11.9% 19.6%	233 144 293	Y/Y 23.0% 41.1% 63.5%	Ratio 44.2% 53.7% 55.8%	29.4 28.8 25.6	Y/Y 10.7% 29.7% 34.3%	3.59 2.52 2.20	Y/Y 39.6% 44.8% 67.2%	Actual \$551,028 - \$613,119 - \$745,048	Y/Y -4.0% -5.4% -2.5% -0.8%	Actual \$541,750. \$600,000 \$725,000	Y/Y -2.4% -5.5% -3.3% 0.4%
Hamilton East Hamilton Mountain Hamilton West	Actual 518 458 1,065 352	Y/Y -11.9% -2.6% -2.2% -12.9%	1,171 853 1,910 748	7,2% 11.9% 19.6% 5.4%	233 144 293 154	Y/Y 23.0% 41.1% 63.5% 22.1%	Ratio 44.2% 53.7% 55.8% 47.1%	29.4 28.8 25.6 36.6	Y/Y 10.7% 29.7% 34.3% 25.3%	3.59 2.52 2.20 3.51	Y/Y 39.6% 44.8% 67.2% 40.1%	Actual \$551,028 - \$613,119 - \$745,048 \$691,038	Y/Y -4.0% -5.4% -2.5% -0.8%	Actual \$541,750. \$600,000 \$725,000 \$679,150	Y/Y -2.4% -5.5% -3.3% 0.4% 14.7%
Hamilton East Hamilton Mountain Hamilton West Flamborough	518 458 1,065 352 164	Y/Y -11.9% -2.6% -2.2% -12.9% 2.5%	1,171 853 1,910 748 403	7,2% 11.9% 19.6% 5.4% 15.5%	233 144 293 154 128	Y/Y 23.0% 41.1% 63.5% 22.1% 55.5%	Ratio 44.2% 53.7% 55.8% 47.1% 40.7%	29.4 28.8 25.6 36.6 42.5	Y/Y 10.7% 29.7% 34.3% 25.3% 18.5%	3.59 2.52 2.20 3.51 6.24	Y/Y 39.6% 44.8% 67.2% 40.1% 51.7%	Actual \$551,028 - \$613,119 - \$745,048 \$691,038 \$1,279,885	Y/Y -4.0% -5.4% -2.5% -0.8% 15.8% 1.9%	Actual \$541,750. \$600,000 \$725,000 \$679,150 \$1,172,500	Y/Y -2.4% -5.5% -3.3% 0.4% 14.7% 0.0%
Hamilton East Hamilton Mountain Hamilton West Flamborough Dundas	518 458 1,065 352 164 201	Y/Y -11.9% -2.6% -2.2% -12.9% 2.5% 7.5%	1,171 853 1,910 748 403 314 829	7/Y 7.2% 11.9% 19.6% 5.4% 15.5% 25.1%	233 144 293 154 128 51 166	Y/Y 23.0% 41.1% 63.5% 22.1% 55.5% 58.6%	Ratio 44.2% 53.7% 55.8% 47.1% 40.7% 64.0%	29.4 28.8 25.6 36.6 42.5 26.6	Y/Y 10.7% 29.7% 34.3% 25.3% 18.5% 6.3%	3.59 2.52 2.20 3.51 6.24 2.02	Y/Y 39.6% 44.8% 67.2% 40.1% 51.7% 47.5%	Actual \$551,028 - \$613,119 - \$745,048 \$691,038 \$1,279,885 \$927,640	Y/Y -4.0% -5.4% -2.5% -0.8% 15.8% 1.9%	Actual \$541,750. \$600,000 \$725,000 \$679,150 \$1,172,500 \$850,000	Y/Y -2.4% -5.59 -3.3% 0.4% 14.79 0.09 2.99
Hamilton East Hamilton Mountain Hamilton West Flamborough Dundas Ancaster	Actual 518 458 1,065 352 164 201 359	Y/Y -11.9% -2.6% -2.2% -12.9% 2.5% 7.5% -0.8%	1,171 853 1,910 748 403 314 829	7/Y 7.2% 11.9% 19.6% 5.4% 15.5% 25.1% 16.8%	233 144 293 154 128 51 166 89	Y/Y 23.0% 41.1% 63.5% 22.1% 55.5% 58.6% 38.3%	Ratio 44.2% 53.7% 55.8% 47.1% 40.7% 64.0% 43.3%	29.4 28.8 25.6 36.6 42.5 26.6 34.9	Y/Y 10.7% 29.7% 34.3% 25.3% 18.5% 6.3% 24.9%	3.59 2.52 2.20 3.51 6.24 2.02 3.69	Y/Y 39.6% 44.8% 67.2% 40.1% 51.7% 47.5% 39.5%	Actual \$551,028 - \$613,119 - \$745,048 \$691,038 \$1,279,885 \$927,640 \$1,198,560	Y/Y -4.0% -5.4% -2.5% -0.8% 15.8% 1.9% 2.5%	Actual \$541,750. \$600,000 \$725,000 \$679,150 \$1,172,500 \$850,000 \$1,080,000	Y/Y -2.4% -5.5% -3.3% 0.4% 14.7% 0.00 2.9% -2.4
Hamilton East Hamilton Mountain Hamilton West Flamborough Dundas Ancaster Waterdown	518 458 1,065 352 164 201 359 239	Y/Y -11.9% -2.6% -2.2% -12.9% 2.5% 7.5% -0.8% -14.0%	1,171 853 1,910 748 403 314 829 552	7,7 7.2% 11.9% 19.6% 5.4% 15.5% 25.1% 16.8% 33.0%	233 144 293 154 128 51 166 89	Y/Y 23.0% 41.1% 63.5% 22.1% 55.5% 58.6% 38.3% 75.7%	Ratio 44.2% 53.7% 55.8% 47.1% 40.7% 64.0% 43.3%	29.4 28.8 25.6 36.6 42.5 26.6 34.9 24.8	10.7% 29.7% 34.3% 25.3% 18.5% 6.3% 24.9% 16.0%	3.59 2.52 2.20 3.51 6.24 2.02 3.69 2.99	Y/Y 39.6% 44.8% 67.2% 40.1% 51.7% 47.5% 39.5% 104.3%	Actual \$551,028 - \$613,119 - \$745,048 \$691,038 \$1,279,885 \$927,640 \$1,198,560 \$992,386	Y/Y -4.0% -5.4% -2.5% -0.8% 15.8% 1.9% 2.5% -1.8%	Actual \$541,750. \$600,000 \$725,000 \$679,150 \$1,172,500 \$850,000 \$1,080,000 \$930,000	Y/Y -2.4% -5.5% -3.3% 0.4% 14.7% 0.0%

Source: Cornerstone Association of REALTORS®

AVERAGE RESIDENTIAL PRICE BY DISTRICT

10-12 41 **HAMILTON WEST** DUNDAS **HAMILTON CENTRE** 13, 14, 20, 21, 22 ANCASTER 42 **HAMILTON EAST** 23, 24, 27, 28, 29 **WATERDOWN** 46 **HAMILTON MOUNTAIN 15-18, 25, 26** STONEY CREEK 50-52 **FLAMBOROUGH** 40, 43-45 53 **GLANBROOK**



RESIDENTIAL PRICE COMPARISON

	August 202	4							
	Average Price		Benchmark	Price	Average F	Price	Benchmark Price		
	Actual	Y/Y	Actual	Y/Y	Actual	Y/Y	Actual	Y/Y	
Hamilton West 10	\$756,600	36.6%	\$553,000	-5.3%	\$606,476	3.1%	\$558,813	-5.7%	
Hamilton West 11	\$671,286	-13.3%	\$778,100	1.3%	\$701,414	-4.2%	\$778,963	2.7%	
Hamilton West 12	\$599,893	-10.3%	\$663,300	-4.9%	\$731,699	-1.6%	\$676,250	-3.1%	
Hamilton Centre 13	-	-	\$501,900	-4.1%	\$552,451	-4.0%	\$510,375	-3.4%	
Hamilton Centre 14	\$450,417	-8.4%	\$509,700	-6.8%	\$505,907	-6.5%	\$520,238	-5.9%	
Hamilton Centre 20	\$524,137	-4.9%	\$521,200	-4.6%	\$536,465	-4.5%	\$529,488	-4.2%	
Hamilton Centre 21	\$499,500	21.8%	\$431,400	-2.2%	\$454,643	-4.8%	\$434,388	-2.4%	
Hamilton Centre 22	\$793,664	28.5%	\$676,600	-6.8%	\$689,930	-1.7%	\$702,550	-2.6%	
Hamilton East 23	\$516,765	-8.6%	\$506,000	-6.3%	\$532,001	-4.3%	\$510,025	-3.6%	
Hamilton East 24	\$663,800	-2.1%	\$644,000	-5.9%	\$661,511	-2.9%	\$660,700	-2.0%	
Hamilton East 27	\$706,800	-4.0%	\$647,900	-6.8%	\$676,462	-5.2%	\$651,163	-4.5%	
Hamilton East 28	\$675,592	-8.9%	\$624,600	-3.8%	\$641,760	-5.5%	\$626,300	-1.9%	
Hamilton East 29	\$627,500	0.1%	\$789,000	-3.3%	\$782,400	-2.7%	\$796,275	-3.4%	
Hamilton Mountain 15	\$765,105	-13.0%	\$754,700	-6.6%	\$793,280	-0.2%	\$777,025	-1.4%	
Hamilton Mountain 16	\$724,978	-8.6%	\$753,200	-7.2%	\$776,618	-3.1%	\$772,613	-1.9%	
Hamilton Mountain 17	\$635,978	-6.6%	\$639,500	-7.7%	\$657,348	-2.1%	\$663,413	-1.4%	
Hamilton Mountain 18	\$778,861	-4.1%	\$793,300	-7.4%	\$815,708	-3.2%	\$814,413	-1.4%	
Hamilton Mountain 25	\$706,409	-9.1%	\$700,000	-7.1%	\$728,536	-1.9%	\$727,288	-1.9%	
Hamilton Mountain 26	\$627,450	-11.8%	\$694,100	-6.1%	\$713,018	1.2%	\$707,388	-1.7%	
Flamborough 43	\$1,206,400	2.6%	\$1,176,800	1.2%	\$1,279,885	15.8%	\$1,182,038	1.8%	
Dundas 41	\$1,000,091	14.5%	\$928,900	0.1%	\$927,640	1.9%	\$936,675	2.0%	
Ancaster 42	\$1,167,435	4.0%	\$1,134,600	1.8%	\$1,198,560	2.5%	\$1,133,738	2.2%	
Waterdown 46	\$1,047,368	7.5%	\$1,028,700	-1.1%	\$992,386	-1.8%	\$1,019,688	-0.3%	
Stoney Creek 50	\$861,993	4.4%	\$835,200	-5.1%	\$862,042	0.4%	\$853,188	-2.5%	
Stoney Creek 51	\$932,703	15.1%	\$776,300	-5.1%	\$810,931	1.6%	\$779,675	-3.6%	
Stoney Creek 52	\$1,110,000	-11.7%	\$1,056,400	3.1%	\$1,001,767	-22.0%	\$1,040,438	2.8%	
Glanbrook 53	\$862,672	-1.6%	\$883,000	-1.9%	\$890,227	1.6%	\$870,213	-0.2%	

DETACHED BENCHMARK HOMES

	August 2024						
	Benchmark Price	Y/Y	M/M Full	Bathrooms	Bedrooms	Gross Living Area	Lot Size
Hamilton West 10	\$621,100	-5.1%	-2.2%	2	3	1,422	2,600
Hamilton West 11	\$843,300	3.1%	0.2%	2	5	1,315	4,000
Hamilton West 12	\$895,800	-7.1%	-3.3%	2	3	1,698	3,250
Hamilton Centre 13	\$494,700	-4.8%	-2.5%	1	3	1,292	2,325
Hamilton Centre 14	\$575,600	-4.9%	-2.0%	2	3	1,559	2,783
Hamilton Centre 20	\$534,800	-4.3%	-2.1%	1	3	1,289	2,500
Hamilton Centre 21	\$431,500	-2.3%	-1.7%	1	3	1,144	2,500
Hamilton Centre 22	\$677,100	-6.8%	2.2%	2	3	1,538	3,150
Hamilton East 23	\$505,400	-6.5%	2.3%	1	3	1,061	3,150
Hamilton East 24	\$651,900	-6.0%	0.2%	2	3	1,211	4,158
Hamilton East 27	\$773,200	-7.1%	1.7%	2	3	1,334	5,000
Hamilton East 28	\$812,400	-5.4% -	0.2%	2	3	1,403	5,250
Hamilton East 29	\$763,100	-3.6%	-1.2%	2	3	1,603	5,341
Hamilton Mountain 15	\$770,900	-6.6%	-3.8%	2	4	1,255	5,525
Hamilton Mountain 16	\$858,200	-7.9%	-3.9%	2	3	1,569	4,817
Hamilton Mountain 17	\$647,000	-7.9%	-3.9%	2	3	1,120	4,300
Hamilton Mountain 18	\$811,800	-7.3%	-3.7%	2	3	1,584	4,534
Hamilton Mountain 25	\$701,000	-7.0%	-3.0%	2	4	1,109	5,000
Hamilton Mountain 26	\$752,000	-7.0%	-2.5%	2	3	1,303	4,590
Flamborough 43	\$1,178,500	1.2%	-0.3%	2	3	1,869	27,546
Dundas 41	\$1,039,800	1.8%	0.1%	2	3	1,537	6,033
Ancaster 42	\$1,287,100	3.1%	0.9%	2	3	2,206	7,543
Waterdown 46	\$1,173,000	-0.9%	-0.2%	2	3	1,848	4,701
Stoney Creek 50	\$863,900	-6.5%	1.7%	2	3	1,788	5,041
Stoney Creek 51	\$895,600	-4.2%	-0.9%	2	3	1,666	6,000
Stoney Creek 52	\$1,056,400	3.1%	1.2%	2	3	1,702	27,335
Glanbrook 53	\$986,000	-0.8%	1.1%	2	3	1,813	4,830

SUMMARY STATISTICS

August 2024													
	Sales		New Listings		Inven	Inventory		Average Price		Days On Market			
	Actual	Y/Y	Actual	Y/Y	Actual	Y/Y	Actual	Y/Y	Average	Y/Y	Median	Y/Y	
Residential	424	-15.0%	955	-1.1%	1,922	32.1%	\$728,450	-2.9%	34.8	44.1%	23.0	35.3%	
Commercial	9	-25.0%	44	100.0%	711	-3.3%	\$655,000	56.9%	95.3	10.4%	86.0	28.4%	
Farm	0	-100.0%	4	0.0%	23	-20.7%	-	-	-	-	-	-	
Land	2	0.0%	24	118.2%	114	14.0%	\$1,321,500	296.0%	57.0	-13.6%	57.0	-13.6%	
Multi-Residential	4	-42.9%	24	60.0%	87	7.4%	\$779,250	-15.4%	65.5	156.1%	70.5	220.5%	
Total	439	-15.7%	1,081	159.9%	3,361	22.2%	\$730,000	-2.7%	36.4	41.4%	23.0	35.3%	
Year-to-Date													
	Sal	.es	New L	istings	Inven	tory	Average Price			Days On	n Market		
	Actual	Y/Y	Actual	Y/Y	Actual	Y/Y	Actual	Y/Y	Average	Y/Y	Median	Y/Y	
Residential	4,316	-6.1%	8,835	13.1%	1,656	39.4%	\$737,750	-1.6%	29.9	22.4%	17.0	21.4%	
Commercial	67	-30.2%	420	118.8%	691	-9.6%	\$720,000	-6.5%	84.0	-11.8%	66.0	6.5%	
Farm	6	-25.0%	40	90.5%	25	-8.4%	\$1,900,000	-6.1%	125.7	153.2%	92.0	260.8%	
Land	21	-4.5%	202	184.5%	114	37.1%	\$610,000	-26.2%	54.9	-53.4%	28.0	-60.6%	
Multi-Residential	71	51.1%	289	244.0%	90	45.1%	\$800,000	-6.7%	47.3	35.0%	33.0	17.9%	
Total	4,481	-6.0%	9,790	283.8%	3,104	22.9%	\$739,900	-1.3%	31.2	18.1%	18.0	28.6%	

August 2024										
	Sales		Dollar Vo	lume	New L	istings	Days or	Market	Leases Lease DOM	
(Actual	Y/Y	Actual	Y/Y	Actual	Y/Y	Actual	Y/Y	Actual	Actual
Business	3	0.0%	\$426,000	29.1%	14	133.3%	93.7	-24.1%	1	112.0
Industrial	0	-	\$0	-	15	200.0%	-	-	7	250.4
Investment	0	-100.0%	\$0	-100.0%	5	25.0%	-		0	-
Land	0	-	\$0	-	1	-	-	-	0	-91.0
Office	0	- 100.0%	\$0	-100.0%	32	113.3%	-		4	
Retail	4	-42.9%	\$6,000,000	21.8%	24	20.0%	121.8	58.7%	3	98.3
Year-to-Date										
	Sa	ales	Dollar Vo	lume	New L	istings	Days or	Market	Leases Le	ease DOM
	Actual	Y/Y	Actual	Y/Y	Actual	Y/Y	Actual	Y/Y	Actual	Actual
Business	18	20.0%	\$5,003,000	255.8%	96	128.6%	70.8	-53.9%	4	38.5
Industrial	15	-6.3%	\$24,220,500	-43.6%	192	182.4%	86.8	8.2%	47	132.5
Investment	3	-57.1%	\$11,150,000	-3.8%	42	20.0%	52.7	-24.3%	0	-
Land	1	0.0%	\$600,000	-53.8%	18	200.0%	34.0	750.0%	0	-
Office	5	-68.8%	\$6,015,000	-61.0%	225	108.3%	85.4	-3.0%	53	244.1
Retail	17	-50.0%	\$16,264,500	-67.4%	270	104.5%	108.4	20.9%	39	104.4