HAMILTON MONTHLY STATISTICS PACKAGE NOVEMBER 2024

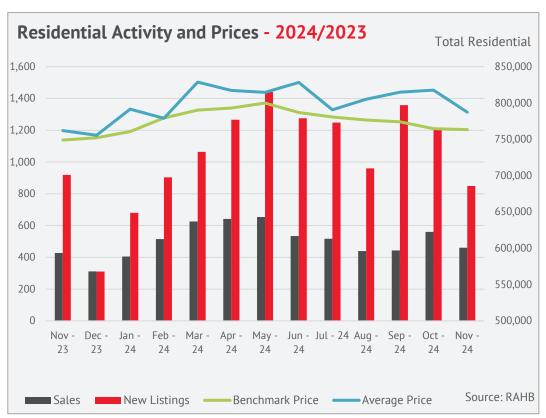


Burloak Real Estate Services

Brokerage | Independently owned and operated

SUMMARY

In line with seasonal behaviour, sales, new listings, inventory and prices trended down relative to activity reported last month. For the third month in a row, sales rose over the previous year's levels. However, the 460 sales in November remained nearly 30 per cent below the long-term trends in the region. Meanwhile, inventory levels were at the highest reported in November since 2011, keeping the months of supply elevated at over four months. The unadjusted benchmark price in November was \$763,400, slightly lower than last month but nearly two per cent higher than last November. While there have been some year-over-year gains, this year's average benchmark prices have been down by nearly one per cent over last year.



\$787,348

460 7.7% YEAR/YEAR **NEW LISTINGS** 849 YEAR/YEAR **INVENTORY** 1,998 YEAR/YEAR MONTHS OF SUPPLY

SALES



AVERAGE DOM 40.1 YEAR/YEAR

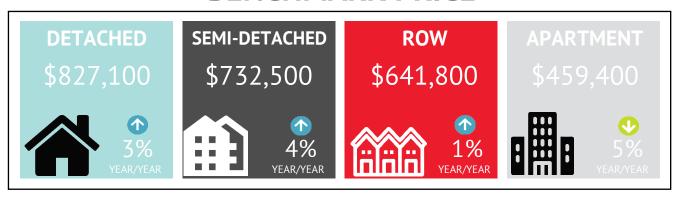
YEAR/YEAR

PROPERTY TYPES

Sales in row-style homes reported the most significant gain in November, contributing to a year-to-date gain of two per cent. While sales improved across most property types, so did inventory levels, keeping the months of supply elevated. Following steeper price declines last year, the benchmark price for detached, semi-detached and row-style homes rose over last year's levels, with both the semi-detached and detached sectors reporting gains of over three per cent. Apartment condominium homes reported the steepest monthly decline and were five per cent lower than last November. Apartment condominiums have also seen the highest months of supply levels this year compared to other property types.

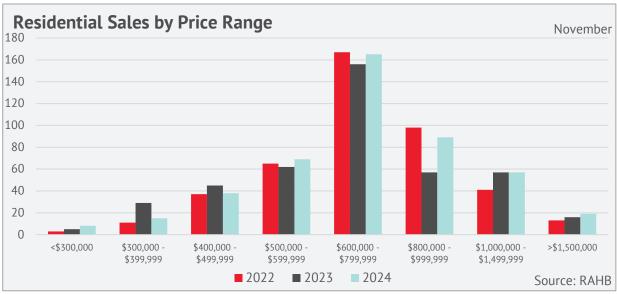
November 2024	ŀ														
	S	Sales		New Listings		Inventory		Days on Market		Months of Supply		Average Price		Median Price	
	Actual		Actual		Actual		Ratio	Actual		Actual		Actual		Actual	
Detached	294	6.1%	545	-10.4%	1,235	6.8%	54%	37.1	28%	4.20	0.7%	\$882,004	4.1%	\$787,500	5.0%
Semi-Detached	21	-8.7%	37	2.8%	83	45.6%	57%	50.7	61%	3.95	59.5%	\$663,786	5.6%	\$637,000	2.1%
Row	94	25.3%	164	-3.0%	345	35.3%	57%	37.1	23%	3.67	7.9%	\$693,939	2.7%	\$685,000	-0.7%
Apartment	50	4.2%	96	-4.0%	322	34.7%	52%	59.0	61%	6.44	29.3%	\$472,626	-1.2%	\$442,450	3.8%
Mobile	1	0.0%	7	133.3%	11	175.0%	14%	50.0	-22%	11.00	175.0%	\$70,000	-80.0%	\$70,000	-80.0%
Total Residential	460	7.7%	849	-7.6%	1,998	16.4%	54%	40.1	33%	4.34	8.1%	\$787,348	3.3%	\$726,000	3.7%
Year-to-Date															
Teal-to-Date	S	ales	New	Listings	Inve	entory	S/NL	DC)M	Months	of Supply	Average	Price	Median F	Price
	Actual		Actual		Actual		Ratio	Actual		Actual		Actual		Actual	
Detached	3,801	0.5%	7,832	5.1%	1,099	27.2%	48.5%	30.3	29%	3.18	26.5%	\$901,624	1.9%	\$800,000	-0.6%
Semi-Detached	248	-5.7%	493	12.3%	61	27.3%	50.3%	28.2	23%	2.69	35.0%	\$686,212	0.7%	\$662,500	0.4%
Row	1,151	2.3%	2,309	16.5%	288	53.3%	49.8%	30.2	33%	2.75	49.8%	\$695,266	-2.6%	\$705,000	-1.4%
Apartment	566	-7.5%	1,556	18.1%	296	39.7%	36.4%	47.4	23%	5.76	51.1%	\$480,507	-4.6%	\$455,000	-4.2%
Mobile	18	-47.1%	41	-19.6%	10	13.8%	43.9%	53.1	0%	5.94	115.0%	\$303,853	-7.2%	\$289,000	-10.4%

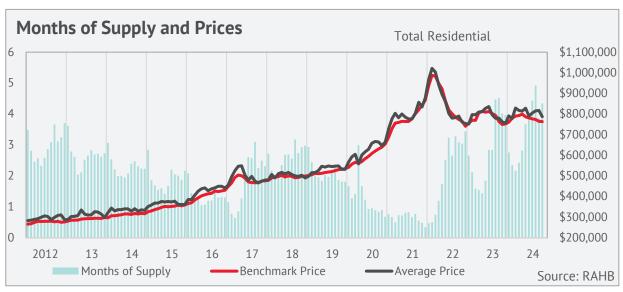
BENCHMARK PRICE



Hamilton Monthly Statistical Report - November





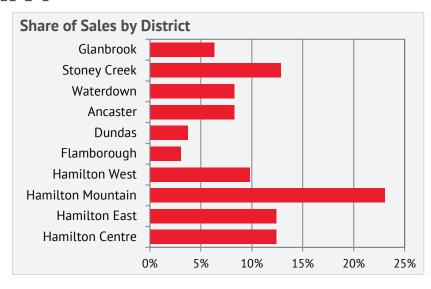


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Source: Cornerstone Association of REALTORS®

REGIONAL SUMMARY

Year-over-year sales growth ranged within the region. While most areas reported stronger sales, November sales slowed in Hamilton Centre, Flamborough and Dundas. Year-to-date, Hamilton Centre has struggled the most in terms of a pullback in sales, and other than Stoney Creek, it is the only other area to report months of supply above five months.



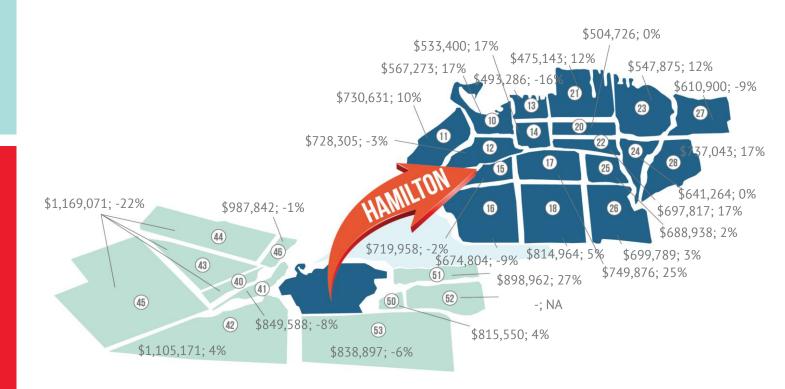
November 2024	Sales		Mar. 1		L.		C A11	Days on Market		Mand	- f. C l.	A Duits		Median Price	
	Actual	ales Y/Y	Actual	Listings Y/Y	Actual	entory Y/Y	S/NL Ratio	Days or Actual	Y/Y	Actual	of Supply Y/Y	Average F Actual	Y/Y	Median P	rice Y/Y
Hamilton Centre	57	-19.7%	137	17.1%	308	25.7%	42%	39.0	16.1%	5.40	56.6%	\$525,044	4.8%	\$535,000	9.6%
Hamilton East	57	35.7%	73	-27.7%	183	8.9%	78%	46.9	100.0%	3.21	-19.7%	\$664,498	8.0%	\$652,500	0.0%
Hamilton Mountain	106	6.0%	220	17.0%	396	32.9%	48%	38.3	52.8%	3.74	25.4%	\$737,121	5.0%	\$715,000	3.8%
Hamilton West	45	45.2%	72	-8.9%	184	21.9%	63%	39.5	22.8%	4.09	-16.1%	\$689,613	10.7%	\$680,000	5.4%
Flamborough	14	-17.6%	31	-41.5%	135	15.4%	45%	53.4	52.9%	9.64	40.1%	\$1,169,071	-21.6%	\$1,042,500	-21.39
Dundas	17	-22.7%	27	-12.9%	76	38.2%	63%	34.5	24.3%	4.47	78.8%	\$849,588	-7.8%	\$790,000	-11.29
Ancaster	38	5.6%	78	-8.2%	182	1.1%	49%	31.9	-12.0%	4.79	-4.2%	\$1,105,171	4.0%	\$948,500	3.7%
Waterdown	38	58.3%	33	-40.0%	90	1.1%	115%	44.1	63.8%	2.37	-36.1%	\$987,842	-1.2%	\$931,000	1.2%
Stoney Creek	59	3.5%	129	-21.8%	330	0.9%	46%	37.2	28.8%	5.59	-2.5%	\$856,549	15.0%	\$762,500	2.3%
Glanbrook	29	7.4%	49	8.9%	114	34.1%	59%	45.3	3.8%	3.93	24.9%	\$838,897	-6.2%	\$800,000	-7.5%
Total	460	7.7%	849	-7.6%	1998	16.4%	54%	40.1	33.4%	4.34	8.1%	\$787,348	3.3%	\$726,000	3.7%
Year-to-Date															
	S	ales	New Listings		Inventory		S/NL	J/NL DOM		Months of Supply		Average Price		Median Price	
	Actual		Actual		Actual		Ratio	Actual		Actual		Actual		Actual	
Hamilton Centre	690	-10.9%	1,677	6.5%	252	22.9%	41.1%	30.5	11.1%	4.02	37.8%	\$548,786	-2.7%	\$535,500	-1.8%
Hamilton East	646	7.0%	1,216	8.7%	158	38.4%	53.1%	31.2	42.1%	2.70	29.4%	\$618,236	-2.7%	\$600,000	-4.0%
Hamilton Mountain	1,416	2.2%	2,658	13.1%	315	48.7%	53.3%	27.6	42.3%	2.44	45.6%	\$745,145	-1.2%	\$726,000	-1.9%
Hamilton West	478	-4.6%	1,038	6.4%	164	23.0%	46.1%	36.9	25.0%	3.77	29.0%	\$704,809	-0.1%	\$687,500	1.9%
Flamborough	219	5.8%	557	9.0%	131	46.1%	39.3%	46.1	22.8%	6.57	38.1%	\$1,292,194	13.3%	\$1,175,000	9.3%
Dundas	263	8.2%	432	18.7%	57	51.7%	60.9%	28.5	16.9%	2.37	40.2%	\$930,417	0.9%	\$850,000	-2.6%
Ancaster	485	5.0%	1,140	9.7%	172	25.0%	42.5%	36.2	26.4%	3.90	19.1%	\$1,184,004	2.6%	\$1,060,000	3.4%
Waterdown	345	0.6%	735	20.7%	94	56.6%	46.9%	30.1	36.6%	3.00	55.7%	\$992,913	-1.2%	\$925,000	-2.6%
	860	-5.8%	1,986	-0.3%	302	19.9%	43.3%	33.0	25.0%	3.86	27.3%	\$832,937	1.2%	\$772,750	-2.2%
Stoney Creek			807	10.1%	112	33.6%	48.7%	33.4	17.5%	3.13	35.2%	\$897,902	1.2%	\$815,000	-1.5%
Stoney Creek Glanbrook	393	-1.3%	807	10.176	112	33.070	40.7 /0	33.⊤	17.570	3.13	33.270	4077,702	1,270	\$013,000	1.57

Royal LePage® Burloak Real Estate Services

Source: Cornerstone Association of REALTORS®

AVERAGE RESIDENTIAL PRICE BY DISTRICT

HAMILTON WEST 10-12 **DUNDAS** 41 13, 14, 20, 21, 22 **ANCASTER** 42 **HAMILTON CENTRE HAMILTON EAST** 23, 24, 27, 28, 29 **WATERDOWN** 46 **HAMILTON MOUNTAIN** 15-18, 25, 26 STONEY CREEK 50-52 40, 43-45 **FLAMBOROUGH GLANBROOK** 53



RESIDENTIAL PRICE COMPARISON

	November	2024			Year-To-Da	te			
	Average Price		Benchmark	Price	Average F	Price	Benchmark Price		
	Actual	Y/Y	Actual	Y/Y	Actual		Actual		
Hamilton West 10	\$567,273	16.9%	\$545,000	2.5%	\$611,056	4.6%	\$558,082	-4.3%	
Hamilton West 11	\$730,631	10.0%	\$766,900	1.8%	\$714,105	-4.7%	\$774,836	2.0%	
Hamilton West 12	\$728,305	-3.1%	\$642,100	0.8%	\$749,210	-0.3%	\$669,509	-2.7%	
Hamilton Centre 13	\$493,286	-16.2%	\$508,800	11.8%	\$539,225	-4.5%	\$513,264	-0.7%	
Hamilton Centre 14	\$533,400	17.2%	\$497,200	0.9%	\$501,545	-5.5%	\$516,655	-5.0%	
Hamilton Centre 20	\$504,726	-0.4%	\$521,900	11.0%	\$532,043	-2.6%	\$530,927	-1.6%	
Hamilton Centre 21	\$475,143	11.7%	\$432,500	11.6%	\$454,303	-2.0%	\$436,700	0.1%	
Hamilton Centre 22	\$697,817	17.2%	\$700,200	2.8%	\$703,545	-0.1%	\$700,782	-1.7%	
Hamilton East 23	\$547,875	12.5%	\$513,000	3.3%	\$533,080	-2.8%	\$510,800	-2.5%	
Hamilton East 24	\$641,264	-0.2%	\$652,100	2.3%	\$652,550	-2.6%	\$658,791	-1.5%	
Hamilton East 27	\$610,900	-8.9%	\$628,400	-3.2%	\$652,367	-7.1%	\$646,445	-4.7%	
Hamilton East 28	\$737,043	17.0%	\$627,800	2.7%	\$658,806	-0.2%	\$626,764	-1.2%	
Hamilton East 29	\$1,025,000	38.5%	\$777,600	6.8%	\$809,933	2.0%	\$796,682	-1.7%	
Hamilton Mountain 15	\$719,958	-2.0%	\$758,900	1.4%	\$801,638	1.3%	\$772,591	-1.1%	
Hamilton Mountain 16	\$674,804	-8.6%	\$749,400	1.1%	\$779,032	-1.0%	\$765,618	-1.9%	
Hamilton Mountain 17	\$749,876	25.0%	\$644,500	0.9%	\$665,394	0.4%	\$658,427	-1.3%	
Hamilton Mountain 18	\$814,964	5.4%	\$799,600	3.0%	\$808,499	-2.2%	\$809,164	-1.1%	
Hamilton Mountain 25	\$688,938	2.3%	\$705,800	-0.6%	\$724,702	-1.0%	\$723,445	-1.5%	
Hamilton Mountain 26	\$699,789	2.7%	\$690,700	1.1%	\$700,274	0.5%	\$703,527	-1.4%	
Flamborough 43	\$1,169,071	-21.6%	\$1,163,100	2.4%	\$1,292,194	13.3%	\$1,175,855	1.5%	
Dundas 41	\$849,588	-7.8%	\$909,700	0.5%	\$930,417	0.9%	\$927,991	1.1%	
Ancaster 42	\$1,105,171	4.0%	\$1,099,500	1.5%	\$1,184,004	2.6%	\$1,125,345	1.6%	
Waterdown 46	\$987,842	-1.2%	\$977,700	4.6%	\$992,913	-1.2%	\$1,011,191	-0.2%	
Stoney Creek 50	\$815,550	4.4%	\$853,500	4.0%	\$851,100	0.0%	\$852,509	-1.4%	
Stoney Creek 51	\$898,962	26.9%	\$762,700	-1.4%	\$809,867	3.5%	\$776,282	-3.3%	
Stoney Creek 52	-	-	\$1,005,600	1.3%	\$1,116,226	-6.6%	\$1,035,936	2.3%	
Glanbrook 53	\$838,897	-6.2%	\$834,500	-1.5%	\$897,902	1.2%	\$865,700	-0.7%	

DETACHED BENCHMARK HOMES

	November 202	24					
	Benchmark Price		M/M	Full Bathrooms	Bedrooms	Gross Living Area	Lot Size
Hamilton West 10	\$617,900	8.8%	-3.5%	2	3	1,422	2,600
Hamilton West 11	\$826,500	3.1%	2.6%	2	5	1,315	4,000
Hamilton West 12	\$896,100	5.9%	-1.1%	2	3	1,698	3,250
Hamilton Centre 13	\$503,300	11.5%	-2.9%	1	3	1,292	2,325
Hamilton Centre 14	\$570,200	9.2%	-2.7%	2	3	1,559	2,783
Hamilton Centre 20	\$535,800	11.4%	-2.9%	1	3	1,289	2,500
Hamilton Centre 21	\$432,100	11.3%	-2.5%	1	3	1,144	2,500
Hamilton Centre 22	\$700,700	2.8%	-0.5%	2	3	1,538	3,150
Hamilton East 23	\$511,300	3.0%	-1.0%	1	3	1,061	3,150
Hamilton East 24	\$662,500	2.6%	-0.6%	2	3	1,211	4,158
Hamilton East 27	\$775,900	1.0%	-1.3%	2	3	1,334	5,000
Hamilton East 28	\$824,500	3.7%	-0.2%	2	3	1,403	5,250
Hamilton East 29	\$755,400	9.3%	-3.7%	2	3	1,603	5,341
Hamilton Mountain 15	\$778,500	1.8%	-0.7%	2	4	1,255	5,525
Hamilton Mountain 16	\$866,400	2.2%	0.4%	2	3	1,569	4,817
Hamilton Mountain 17	\$652,100	0.8%	-0.8%	2	3	1,120	4,300
Hamilton Mountain 18	\$821,600	3.4%	0.6%	2	3	1,584	4,534
Hamilton Mountain 25	\$706,700	-0.6%	-1.9%	2	4	1,109	5,000
Hamilton Mountain 26	\$760,500	2.0%	-0.3%	2	3	1,303	4,590
Flamborough 43	\$1,164,800	2.5%	2.9%	2	3	1,869	27,546
Dundas 41	\$1,018,400	2.2%	2.9%	2	3	1,537	6,033
Ancaster 42	\$1,259,800	3.2%	3.2%	2	3	2,206	7,543
Waterdown 46	\$1,115,100	5.3%	-0.7%	2	3	1,848	4,701
Stoney Creek 50	\$896,400	4.5%	-0.1%	2	3	1,788	5,041
Stoney Creek 51	\$892,800	1.0%	-0.9%	2	3	1,666	6,000
Stoney Creek 52	\$1,005,800	1.3%	-2.0%	2	3	1,702	27,335
Glanbrook 53	\$932,200	-1.0%	-2.1%	2	3	1,813	4,830

27

106

6,043

Land

Total

Multi-Residential

-12.9%

71.0%

292

431

15.4%

6.7%

7.3%

117

93

29.8%

29.8%

20.4%

\$610,000

\$797,500

\$735,000

SUMMARY STATISTICS

November 2024												
_	Sal	es	New Listings		Inventory		Average F	Price		Days On	Market	
	Actual		Actual		Actual		Actual		Average		Median	
Residential	460	7.7%	849	-7.6%	1,998	16.4%	\$726,000	3.7%	40.1	33.4%	28.0	33.3%
Commercial	10	11.1%	45	4.7%	194	0.0%	\$937,500	10.3%	94.9	1.7%	58.5	10.4%
Farm	3	50.0%	7	-12.5%	26	-10.3%	\$1,450,000	-9.1%	70.3	-21.4%	50.0	-44.1%
Land	1	-75.0%	32	-11.1%	135	14.4%	\$644,000	28.5%	39.0	113.7%	39.0	110.8%
Multi-Residential	14	180.0%	46	7.0%	111	6.7%	\$723,500	3.4%	52.4	60.8%	45.5	30.0%
Total	489	9.2%	994	-5.9%	3,641	11.1%	\$727,000	3.9%	41.9	32.6%	30.0	39.5%
Year-to-Date												
	Sal	.es	New Li	istings	Inven	tory	Average I	Price		Days On	Market	
	Actual		Actual		Actual		Actual		Average		Median	
Residential	5,795	-0.7%	12,249	8.7%	1,757	32.6%	\$735,000	-1.3%	31.9	27.4%	19.0	35.7%
Commercial	74	-42.2%	497	-13.3%	187	-1.5%	\$906,250	10.9%	95.8	5.6%	73.0	-3.3%
Farm	15	25.0%	61	-27.4%	25	-10.2%	\$1,950,000	-3.6%	102.3	64.5%	56.0	103.6%

November 2024										
	S:	ales	Dollar Vo	lume	New	Listings	Days or	n Market	Leases	Lease DOM
	Actual	Y/Y	Actual	Y/Y	Actual	Y/Y	Actual	Y/Y	Actual	Actual
Business	1	0.0%	\$50,000	0.0%	12	50.0%	94.0	88.0%	1	67.0
Industrial	0	-100.0%	\$0	-100.0%	0	-100.0%	-	-	0	-
Investment	0	-	\$0	-	0	-100.0%	-	-	0	-
Land	0	-	\$0	-	0	-100.0%	-	-	0	-
Office	0	-	\$0	-	0	-100.0%	-	-	1	51.0
Retail	2	-60.0%	\$1,900,000	-61.4%	0	-100.0%	227.0	106.0%	0	-
Year-to-Date										
	Si	ales	Dollar Volume		New Listings		Days on Market		Leases	Lease DOM
	Actual	Y/Y	Actual	Y/Y	Actual	Y/Y	Actual	Y/Y	Actual	Actual
Business	26	30.0%	\$6,078,200	216.4%	137	21.2%	91.9	-34.5%	6	42.0
Industrial	15	-34.8%	\$24,220,500	-56.4%	166	-37.6%	86.8	3.5%	50	129.6
Investment	5	-61.5%	\$17,865,886	-9.8%	41	-67.2%	104.8	27.1%	0	-
Land	1	0.0%	\$600,000	-53.8%	18	-25.0%	34.0	750.0%	1	95.0
Office	7	-69.6%	\$7,465,000	-61.6%	203	-42.0%	75.0	-18.1%	63	238.8
Retail	24	-59.3%	\$20,661,500	-69.5%	236	-52.8%	114.9	17.2%	46	108.5

54.0

34.0

38.5%

23.6%

33.3%

-14.6%

46.2%

80.6

48.4

-23.8%

-3.3%